

KASPERSKY APT INTELLIGENCE REPORTING TERMS AND CONDITIONS

WHEREAS, the Customer, being a legal entity named in the corresponding order ("Customer") wishes to use the Kaspersky Advanced Persistent Threat Intelligence Reporting ("APT Intelligence Reporting" or "Product") of AO Kaspersky Lab ("Kaspersky") and Kaspersky wishes to provide the Product to the Customer;

NOW THEREFORE, in consideration of the mutual covenants and promises in these Terms and Conditions ("T&C") and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, and by Customer purchasing access to the Product in accordance with the related ordering process and by clicking the appropriate button(s) if required by Kaspersky to confirm and accept this T&C (which to the maximum extent permitted under applicable law shall be deemed conclusive approval thereof), the parties agree as follows:

Kaspersky agrees to grant access to the Product in the manner and within the time period in accordance with the order for the Product, placed within Kaspersky Ordering System, these T&C and/or applicable direct agreement ("Direct agreement") that may be entered into between Kaspersky and Customer, and Customer agrees to fulfill its obligations in accordance with this T&C, and/or the related direct agreement between Kaspersky and Customer.

To the extent the Direct agreement between Kaspersky and Customer conflicts with any provisions of the T&C, such Direct agreement shall prevail.

By purchasing and/or using the Product, Customer accepts this T&C, and ensures that all its persons, who involved in the Product purchasing, acceptance and use are aware of this T&C.

1. DESCRIPTION

Background

Kaspersky APT Intelligence Reporting provides Customer with heightened intelligence and awareness in high profile cyberespionage campaigns. In addition to using the reports to learn, detect and mitigate risks posed by new attack techniques, large campaigns or recently-developed malware, many organizations leverage them for private research purposes, to detect the described threats or to further enhance their security strategy.

Product includes early notification reports on new APT campaigns as well as updates on active threats.

Benefits

- ▶ **Exclusive access** to technical descriptions of cutting-edge threats during each ongoing investigation, before public release.
- ▶ **Insights into non-public APTs.** Not all high-profile threats are subject to public notification. Some, due to the victims who are impacted, the sensitivity of the data, the nature of the vulnerability-fixing process or associated law enforcement activity, are never made public. But Kaspersky reports on all of them to our customers.
- ▶ **Detailed supporting technical data access.** Detailed supporting technical data access. Includes an extended list of Indicators of Compromise (IOCs), available in standard formats and access to our YARA and Suricata rules.

- ▶ **Continuous APT campaign monitoring.** Access to actionable intelligence during the investigation (information on APT distribution, IOCs, C&C infrastructure).
- ▶ **Addressing technical and non-technical audiences.** Each report contains an executive summary offering C-level oriented, easy to understand information describing the relevant APT. The executive summary is followed by a detailed technical description of the APT with the related IOCs and YARA rules, giving security researchers, malware analysts, security engineers, network security analysts and APT researchers actionable data to enable a fast, accurate response to the related threat.¹
- ▶ **Retrospective analysis.** Access to all previously issued private reports is provided during your subscription.
- ▶ **Threat actor profiles** with summarized information on the specific threat actor, including suspected country of origin and main activity, malware families used, industries and geographies targeted, and descriptions of all TTPs used, with their mapping to the MITRE ATT&CK Framework.
- ▶ **MITRE ATT&CK Framework.** All TTPs described in the reports are mapped to the MITRE ATT&CK Framework, enabling improved detection and response through developing and prioritizing the corresponding security monitoring use cases, performing gap analyses and testing current defenses against relevant TTPs.

The Product includes the following information²:

The repository of reports contains four types of report: **APT reports on specific attacks**, **Researcher notes**, **Early warning** and **Monthly APT activity report**.

APT reports on specific attacks includes the following information:

- ▶ **Executive summary** – a brief description of the threat, timeline, geographic distribution, and generic features.
- ▶ **Detailed description** – in-depth analysis of the threat intelligence data: kill chain overview, attack methods, exploits used, malware description, C&C infrastructure and protocols description, victims' analysis, data exfiltration analysis.
- ▶ **Conclusions and recommendations.**
- ▶ **Appendices** - Technical analysis, IOC, C&C, hashes, mapping to the MITRE ATTACK framework and any other available information.

Researchers notes – brief reports that contain additional information about a specific attack, threat actor or new malware used.

Monthly APT activity report – high-level information about APT activity that we noticed in different regions during the previous month.

You can also download the following separately:

- ▶ **Executive summary**
- ▶ **IOCs**

¹ Except for sensitive information on the victims

² Information can vary in its relevance

- ▶ **YARA rules**
- ▶ **Suricata rules (if available)**

You can apply filters using tags such as: **Industry**, **Geolocation** and **Threat Actor**.

Threat Actor profiles

Kaspersky doesn't only discover APT attacks – we also monitor and attribute them to specific Threat Actors. We collect all the information we have about Threat Actors in our database and continuously update it.

On the **Threat Actors** tab you can find:

- **General information** – aliases of the threat actor, main activity information, malware families used and links to external references.
- **MITRE ATT&CK matrix** – all TTP's that the actor uses in their attacks.
- **APT reports** – reports, IoCs and YARA rules related to the threat actor.

Product Options

Product License (as defined below) may be purchased for 1, 2 or 3³ years, and allows access to the complete threat intelligence reporting database containing detailed information on each of APTs discovered by Kaspersky.

Available options are as follows: full access to the threat intelligence reporting database or limited options including access to executive summaries only (with or without related IOC's and YARA rules).

The Product option prices shall be indicated in Kaspersky's price list in effect at the time of order placement, which the Customer declares to know and accept; the current price list shall supersede all previous lists.

In accordance with this T&C Kaspersky provides the option indicated in a license certificate furnished by Kaspersky after the relevant order is placed ("Certificate").

2. PROVISION

2.1. License. Kaspersky grants the Customer a non-exclusive, non-transferable limited license to access the Kaspersky threat intelligence reporting database and software allowing to get access to APT Intelligence Reporting or download reports in PDF format, IOC's in openIOC format and YARA Rules in YARA format, solely for Customer's internal business purposes and Customer accepts this license ("License").

2.2. Access to Product. The Product is provided by means of granting access to a web-based portal ("Portal") or via restful API. Customer credentials and digital certificate for Portal access are delivered via encrypted email communication to the email address specified by Customer within five (5) working days from the date of the Certificate.

2.3. Term. The term of License equals the term of the relevant Product option indicated in the Certificate. This T&C shall commence on the effective date, which is the date of acceptance of this T&C by Customer.

³ Another subscription period may be additionally agreed between the parties

2.4. Compensation. License fees and all applicable taxes payable are due within the period specified in an invoice provided to Customer by Kaspersky or an authorized partner of Kaspersky ("Partner").

2.5. Cooperation. Customer shall provide information as may be reasonably required by Kaspersky in order to permit Kaspersky to perform its obligations hereunder. Kaspersky will not be liable therefor if the required information is not provided to Kaspersky by the Customer or is inaccurate, and/or inadequate for provision of the Product.

2.6. Technical Support.

- ▶ Kaspersky shall provide Customer with Technical Support, which includes resolution of Customer problems related to the Product purchased and being utilized properly according to its intended use and in compliance with the documentation and technical specifications.
- ▶ Customer shall provide as much detailed information as possible to help Kaspersky Technical Support to achieve a resolution to the problem or to enable Kaspersky to correct any issues in the Product and/or further develop the Product as may be required by Kaspersky.

2.7. Warranties. EXCEPT FOR KASPERSKY OBLIGATIONS STATED HEREBY THE PRODUCT IS PROVIDED "AS IS" AND KASPERSKY MAKES NO REPRESENTATION AND GIVES NO WARRANTY AS TO ITS USE OR PERFORMANCE. EXCEPT FOR ANY WARRANTY, CONDITION, REPRESENTATION OR TERM THE EXTENT TO WHICH CANNOT BE EXCLUDED OR LIMITED BY APPLICABLE LAW. KASPERSKY AND ITS PARTNERS MAKE NO WARRANTY, CONDITION, REPRESENTATION, OR TERM (EXPRESSED OR IMPLIED, WHETHER BY STATUTE, COMMON LAW, CUSTOM, USAGE OR OTHERWISE) AS TO ANY MATTER INCLUDING, WITHOUT LIMITATION, NON-INFRINGEMENT OF THIRD-PARTY RIGHTS, MERCHANTABILITY, SATISFACTORY QUALITY, INTEGRATION, OR APPLICABILITY FOR A PARTICULAR PURPOSE. CUSTOMER ASSUMES ALL RESPONSIBILITY, AND THE ENTIRE RISK AS TO PERFORMANCE AND RESPONSIBILITY FOR SELECTING THE PRODUCT TO ACHIEVE CUSTOMER INTENDED RESULTS, AND FOR THE INSTALLATION OF, USE OF, AND RESULTS OBTAINED FROM THE PRODUCT. WITHOUT LIMITING THE FOREGOING PROVISIONS, KASPERSKY MAKES NO REPRESENTATION AND GIVES NO WARRANTY THAT THE PRODUCT WILL BE ERROR-FREE OR FREE FROM INTERRUPTIONS OR OTHER FAILURES OR THAT THE PRODUCT WILL MEET ANY OR ALL OF CUSTOMER REQUIREMENTS WHETHER OR NOT DISCLOSED TO KASPERSKY.

2.8. Intellectual Property Ownership. Customer consents and agrees that the Product and the authorship, systems, ideas, methods of operation, documentation and other information contained in or relating to the Product are proprietary intellectual property and/or valuable trade secrets of Kaspersky or its Partners and that Kaspersky and its Partners, as applicable, are protected by civil and criminal law, and by the law of copyright, trade secret, trademark and patents of the Russian Federation, European Union and the United States, as well as other countries and international treaties. This T&C does not grant the Customer any rights to the intellectual property, including any trademarks or service marks of Kaspersky and/or its Partners ("Trademarks"). Customer may use the Trademarks only insofar as to identify printed output produced by the Product in accordance with accepted trademark practice, including identification of the Trademark owner's name. Such use of any Trademark does not give to the Customer any rights of ownership in that Trademark. Kaspersky and/or its Partners own and retain all right, title, and interest in and to the Product, including without limitation any error corrections, enhancements, updates or other modifications to the Product, whether made by Kaspersky or any third party, and all copyrights, patents, trade secret rights, trademarks, and other intellectual property rights therein. Customer's possession, or use of the Product does not transfer to the Customer any title to the intellectual property in the Product, and Customer will not acquire any rights to the Product except as expressly set forth in this T&C. All

copies of the Product made hereunder must contain the same proprietary notices that appear on and in the Product. Except as stated herein, this T&C does not grant the Customer any intellectual property rights in the Product and Customer acknowledges that the License, as defined herein, granted under this T&C only provides the Customer with a right of limited use under this T&C. Kaspersky reserves all rights not expressly granted to the Customer in this T&C. VIOLATION OF THE INTELLECTUAL PROPERTY RIGHTS TO THE PRODUCT SHALL RESULT IN CIVIL, ADMINISTRATIVE OR CRIMINAL LIABILITY IN ACCORDANCE WITH THE LAW.

2.9. Any pre-existing proprietary or Confidential Information of Kaspersky used to create the Product, or included into the results or deliverables of the Product provision, including but not limited to software, appliances, methodologies, code, templates, tools, policies, records, working papers, know-how, data or other intellectual property, written or otherwise, shall remain Kaspersky exclusive property.

3. USE

3.1. Customer may use the Product to protect its own infrastructure and its own employees only upon acceptance of this T&C and as long as the License remains in effect.

3.2. Customer acknowledges that Kaspersky provides the same or similar Product to other customers and that nothing in the T&C shall be construed to prevent Kaspersky from carrying on such business. Customer acknowledges that Kaspersky may at its sole discretion develop, use, market, and distribute any components that are substantially similar to components of the Product with similar or other structure, content and organization. Notwithstanding the preceding sentence, Kaspersky agrees that it will not market or distribute any Product components that include confidential information of the Customer.

3.3. Customer may not distribute, transfer or resell the Product and/or its components. Providing the Product and/or its components to third parties regardless of whether they are provided on a commercial or free basis is strictly prohibited and considered as significant harm to Kaspersky. In the event that Customer violates the restrictions indicated herein Kaspersky shall be entitled to charge compensation which may include direct damages as well as loss of profit and any supplementary expenses which may be suffered by Kaspersky subject to such violation and Customer hereby agrees that payment of such compensation shall not be withheld.

3.4. Customer shall not emulate, clone, modify, decompile, or reverse engineer the Product or its components. Customer shall not sell, rent, lease or lend the Product or its components to any third party or use the Product to create own product or service used for detection, blocking or treating threats or any other purpose.

3.5. Customer may not remove or alter any copyright notices or other proprietary notices of the Product, related documentation or materials.

3.6. Kaspersky prohibits disclosure of the information contained in the APT Intelligence reports.

3.7. All the information provided subject of the Product shall be properly marked according to the Traffic Light Protocol (TLP) (<https://www.us-cert.gov/tlp>), and Customer hereby agrees to honor the protocol.

For Product deliverables without a TLP but being part of the same publication, the TLP of the report is applicable to all the deliverables.

3.8. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL KASPERSKY BE LIABLE FOR ANY SPECIAL, INCIDENTAL, PUNITIVE, INDIRECT, OR CONSEQUENTIAL DAMAGES WHATSOEVER (INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR

LOSS OF PROFITS OR CONFIDENTIAL OR OTHER INFORMATION, FOR BUSINESS INTERRUPTION, FOR LOSS OF PRIVACY, FOR CORRUPTION, DAMAGE AND LOSS OF DATA OR PROGRAMS, FOR FAILURE TO MEET ANY DUTY INCLUDING ANY STATUTORY DUTY, DUTY OF GOOD FAITH OR DUTY OF REASONABLE CARE, FOR NEGLIGENCE, FOR ECONOMIC LOSS, AND FOR ANY OTHER PECUNIARY OR OTHER LOSS WHATSOEVER) ARISING OUT OF OR IN ANY WAY RELATED TO THE USE OF OR INABILITY TO USE THE PRODUCT, THE PROVISION OF OR FAILURE TO PROVIDE SUPPORT OR OTHER PRODUCTS, INFORMATION, SERVICE AND RELATED CONTENT THROUGH THE PRODUCT OR OTHERWISE ARISING OUT OF THE USE OF THE PRODUCT, OR OTHERWISE UNDER OR IN CONNECTION WITH ANY PROVISION OF THIS T&C, OR ARISING OUT OF ANY BREACH OF CONTRACT OR ANY TORT (INCLUDING NEGLIGENCE, MISREPRESENTATION, ANY STRICT LIABILITY OBLIGATION OR DUTY), OR ANY BREACH OF STATUTORY DUTY, OR ANY BREACH OF WARRANTY OF KASPERSKY, EVEN IF KASPERSKY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

3.9. If Customer violates any of its obligations hereunder or License limitations stipulated in this T&C or other legally binding document entered into between Kaspersky or a Partner and Customer, Kaspersky may revoke the License and terminate the Customer's access to the Portal.

3.10. Kaspersky reserves the right at any time to improve the Product and/or its components in its sole discretion.

3.11. Kaspersky reserves the right at any time to modify this T&C and to impose new or additional terms or conditions on the use of the Product. Such modifications will be effective immediately when incorporated into the T&C. Continued use of the Product by Customer will be deemed acceptance thereof.

3.12. No delay or omission by either party in exercising any right under this T&C shall operate as a waiver of that or any other right. A waiver or consent given by a party on any one occasion shall be effective only in that instance and shall not be construed as a bar or waiver of any right on any other occasion. In the event that any provision of this T&C shall be invalid, illegal or otherwise unenforceable, the validity, legality and enforceability of the remaining provisions shall in no way be affected or impaired. This T&C may also be amended or modified by a written instrument executed by both the Customer and Kaspersky or by Kaspersky only as stipulated in clause 3.11.

3.13. All disputes arising out of or in connection with this T&C, including any question regarding its existence, validity or termination, shall be referred to and finally settled under the Rules of Arbitration of the International Chamber of Commerce, which Rules are deemed to be incorporated by reference into this section. The number of arbitrators shall be three. The seat of arbitration shall be London, England. The procedural law of this place shall apply where the Rules are silent. The language to be used in the arbitration proceeding shall be English. The governing law of this T&C shall be the substantive law of England and Wales.

This T&C shall be binding upon, and inure to the benefit of, both parties and their respective successors and assigns