



# KUHN OPTS FOR PERFORMANCE ON SECURITY

**KASPERSKY** lab



# THE KUHN GROUP HAS CHOSEN KASPERSKY LAB TO SECURE ITS COMPUTING EQUIPMENT IN FRANCE AND AROUND THE WORLD, AND THE FEEDBACK IS CONVINCING.



## Manufacturing & distribution

- *Founded in 1828*
- *Headquartered in Alsace, France*
- *Using Kaspersky Endpoint Security for Business*

Deploying efficient and effective antivirus software on the servers and 2,600 computers at the agricultural machinery manufacturer KUHN in less than two months sounded like a challenge and a half — especially as the KUHN Group's computing equipment is not only located in Saverne in Alsace, France, but also in nine production sites in the United States, Brazil and the Netherlands. Yet this was the challenge that KUHN took on in December 2012 when the Group chose Kaspersky Lab!

### **Better protection**

"From a technical perspective, the Kaspersky Lab solution was a cut above the competition. By switching antivirus software, we were able to improve the Group's level of security and add new functions for managing vulnerabilities," explains Guillaume Neubauer, Head of Microcomputing at KUHN. "The fact that Kaspersky Lab's offer was good value for money was also a key factor in our decision to purchase the product."



---

*“We’re very satisfied with our experience with Kaspersky Lab, both from a commercial and technical point of view, and also in terms of day-to-day use and user adoption.”*

Guillaume Neubauer, Head of Microcomputing at the KUHN Group

---

### Challenge

KUHN’s aim was to find an effective antivirus solution that was capable of protecting 2,600 PCs spread across nine production sites and several trading subsidiaries around the world. As the previous solution was about to expire, the new solution needed to be installed on all computing equipment in less than two months.

### The Kaspersky Lab Solution

The KUHN Group opted for the Kaspersky Lab Endpoint Security for Business solution in December 2012. After two days of training, the migration was led by two people from the internal IT department.

### Attentive technical support

The anti-malware solution was installed in the shortest time possible thanks to the help provided by the business partner over the two-day period. This period enabled the two KUHN technicians who had been assigned this task to familiarise themselves with the various software parameters. They then worked independently to uninstall the old antivirus solution and deploy the Kaspersky Lab solution from the centralised console. The two IT specialists finalised the installation within the allocated two-month period.

The teething problems that are inherent with the migration of so many PCs – 2,600 in total – were dealt with very quickly. “Our business partner and Kaspersky Lab’s technical support team proved they’re very responsive,” says Guillaume Neubauer, Head of Microcomputing at KUHN. “They really did listen to us. They offered us appropriate advice and provided patches that were specific to our environment.”



### SECURE

*Improved level of security*



### CONTROL

*Remote management*



### SUPPORT

*Personalised advice and technical support*

# 4,500

Employees

# 9

Production sites

### Improved performance

Kaspersky Lab's security solution improved the performance of the Group's computers, thanks largely to the fact that a computer aided design (CAD) software process that accesses a large number of clean files can be excluded from the scanning process. The centralised interface allows security of the computing equipment to be managed remotely, which makes administration even more efficient. The interface also enables preventive action to be carried out on the computers, as reports can easily be scheduled. The IT manager is so happy with the migration that he would not hesitate to recommend the solution to other companies.

### Benefit and Result

One of the benefits offered by the Kaspersky Lab platform is that it enables files to be excluded from the scanning process. Kaspersky Lab also offers effective technical support. Value for money was a further key factor in the decision to purchase the product. The assistance, personalised advice and technical support provided by the business partner and by Kaspersky Lab are a real asset.

The Group improved its level of security and benefited from new remote management features, as well as features for detecting vulnerabilities. Kaspersky Lab Support was able to provide security patches specific to the Group's environment.

### Kaspersky Lab Partners

The Kaspersky Lab business partner enabled KUHN to find the solution that best suited the Group's needs. The chosen solution also allowed in-house staff to install the antivirus software themselves from the centralised console after only two days of training.



**MOST TESTED\***  
**MOST AWARDED\***  
**KASPERSKY LAB**  
**PROTECTION**

\*kaspersky.com/top3

# KASPERSKY LAB

### Kaspersky Lab HQ

39A/3 Leningradskoe Shosse  
Moscow, 125212  
info@kaspersky.com  
www.kaspersky.com

**For more information about Kaspersky products and services contact your account rep or visit [www.kaspersky.com](http://www.kaspersky.com)**

© 2015 AO Kaspersky Lab. All rights reserved. Registered trademarks and service marks are the property of their respective owners. Mac and Mac OS are registered trademarks of Apple Inc. Cisco is a registered trademark or trademark of Cisco Systems, Inc. and/or its affiliates in the U.S. and certain other countries. IBM, Lotus, Notes and Domino are trademarks of International Business Machines Corporation, registered in many jurisdictions worldwide. Linux is the registered trademark of Linus Torvalds in the U.S. and other countries. Microsoft, Windows, Windows Server and Forefront are registered trademarks of Microsoft Corporation in the United States and other countries. Android™ is a trademark of Google, Inc. The Trademark BlackBerry is owned by Research In Motion Limited and is registered in the United States and may be pending or registered in other countries.